



Job Position:
Sales Manager - Commercial & Residential Projects

Job Description:

- Ability to do cold call, research and source potential business, follow up sales enquiries, sell via telephone and face to face.
- Ability to act independently and make decisions within company policy and guideline.
- Experience in selling to contract market.
- Established client base with strong relations to senior decision makers within the A&D industry.
- Experience in conducting one on one and group sales presentations at all levels.
- Able to demonstrate success and experience with managing key accounts and large projects.

Attributes:

- Diploma holder and above.
- Minimum 5 years' experience in mid to high-end furniture/home fixtures industry.
- Ability to cope with pressure and be self motivated to meet Company's sales target.
- Excellent written and spoken communication skills.
- Strong team player with a passion for customer service and mentorship.
- Effective negotiation and problem resolution skills.

Location: 9 Raffles Boulevard, Singapore 039596

Hours: Mondays to Fridays 9:30am to 6:30pm.

(Salary to commensurate with experience) + Commissions based on sales target

Interested parties please send in your full resume with a recent photo to sulin@grafunkt.com.